

*Golden*  
Harvest Reward  
果王丰收奖励



**DURIAN GARDEN**

**榴 莲 苑**





What kind of gift is GHR?  
果王丰收奖励是个怎样的礼物？

# 为什么那么多 代理和客户都想拥有GHR unit？

- 🌿 好像榴莲园老板：可以赚榴莲的钱
- 🌿 又不需要购买榴莲地，又不需要种植榴莲树，
- 🌿 又不需要卖榴莲，又没有风险
- 🌿 2025开始每年都有钱分，长达30年



# When do you start receiving the rewards? 什么时候开始领取礼物？

- After the durian harvest in 2024
- In 2025, the rewards distribution will begin from July to September

- 2024年榴莲收成后
- 2025年，7-9月内开始派送





# How much are the rewards receivable each year? 每年可获得多少钱？

Depends on the durian harvest and the current wholesale market price

Greater harvests, higher prices, more rewards

根据榴莲收成、市场当时批发价  
收成多、价钱高，可获更多钱



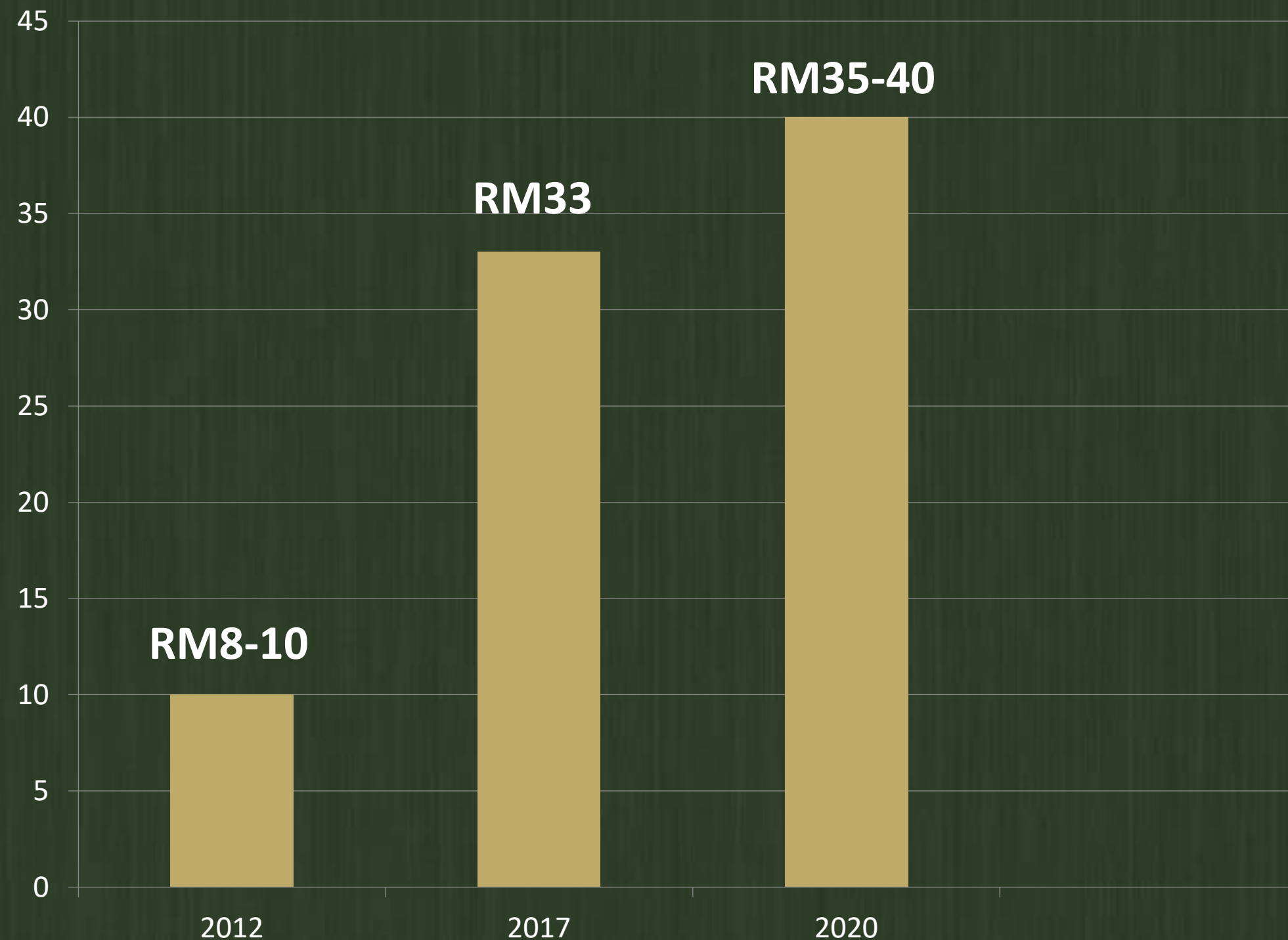


The wholesale price of Musang King increases by an average of 7-8% every year

猫山王批发价每年平均涨7至8%

**Estimated to increase by RM3 per year**

**估计每年涨RM3**





# GHR 如何协助代理提升业绩？

 **加速** 成交

 **加大量** (本来买Rm60000 变成 买

 Rm300000 )

**加多** 新代理加入



# 如何可以拥有GHR unit？

- ❁ 购买富贵指定产品，就可以免费得到
- ❁ 代理只要愿意帮助新人达成业绩
- ❁ 新代理只要愿意分享 事前规划， 顾客购买富贵指定产品就可以了



A high-angle photograph of a lush green forest. The trees are dense and vibrant, filling the entire frame. In the center, there is a semi-transparent white rectangular box containing the text 'ABOUT US' and '关于我们'. The box is framed by a white diamond shape.

**ABOUT US**  
**关于我们**



# ABOUT US

Established since 1st of September 2016, Durian Garden is a systematic, integrated and digitalized durian plantation company in Malaysia

## 关于我们

成立于2016年9月1日，榴莲苑是一家系统化、规模化、数字化的榴莲庄园运营商





**DURIAN INTRODUCTION 榴莲介绍**



3° 42' 10" N  
101° 50' 04" .79E

3° 42' 08" .18N  
101° 50' 39" .49E

**428  
acres**

**RAUB, PAHANG**  
位于猫山王之乡

3° 41' 14" .28N  
101° 50' 49" .43E

3° 41' 17" .03N  
101° 50' 03" .81E



# SHAREHOLDERS 股东

## Tan Sri Kong Hon Kong 丹斯里邝汉光

- The Executive Chairman and founder of Nirvana Asia Group
  - Primary driving force behind the group's development, growth and expansion to become Asia's largest bereavement care provider
  - Revolutionized the funeral industry in Malaysia
  - The only Southeast Asian among 30 people to be listed in Forbes Global Game Changers in 2017
  - A philanthropist who believes in giving back to society by supporting charities, culture and education
- 
- 富贵集团创办人兼执行主席
  - 致力推动集团的发展、增长和扩展，使富贵集团成为亚洲最大综合殡葬企业
  - 彻底改变了大马殡葬业
  - 入围2017年《福布斯》全球创变者，丹斯里邝汉光是30人中唯一来自东南亚的领袖
  - 致力慈善事业，一直在文化、教育及慈善领域方面做出回馈





# SHAREHOLDERS 股东

## JOHN THAM KIN FOONG 谭建锋

- CEO of the Durian Garden Sdn Bhd.
  - Founder and CEO of Megapower (Asia) Malaysia Sdn. Bhd since 1990.
  - Turn Megapower into the industry leader in PVC cable management systems within 5 years. By 2016, achieved MYR170 million in revenue with 20% export and total workforce of 220 headcount.
  - Sold Megapower to Legrand France to go fully into durian agriculture in 2016 and became the director of Durianman Sdn Bhd since 2018.
- 
- 榴莲苑首席执行官。
  - 1990年担任Megapower（亚洲）马来西亚有限公司创办人兼首席执行官。
  - 短短5年，Megapower扩展成为电缆导管和配件制作的行业领导者。
  - 2016年营业额达到马币1.7亿，其中产品出口率占20%，员工总数为220人。
  - 2016年Megapower出售给Legrand France，全面进军榴莲农业发展；于2018年担任Durianman (1998) 有限公司董事。





# SHAREHOLDERS 股东

## RANDY THAM KIN YEE 谭建宇

- Founder and Executive Director of Megapower Legrand (M) Sdn. Bhd.
- Executive Director in Durianman Sdn Bhd since 2018.
- Megapower Legrand (M) Sdn. Bhd 创办人兼执行董事。
- 2018 年担任 Durianman 有限公司执行董事。





# DURIAN MAN SS2 榴蓮鮮生







**PROFESSIONAL  
PLANTING  
TEAM**  
**专业种植团队**



Dr. Gene Goh Seau Boo 吴绍武博士

- PhD (New Zealand)
- Master of Business Administration (MBA) in Human Resources Management (UK)
- MSc Genetics (Malaysia)
- BSc Molecular Biology (Malaysia)
  
- 新西兰博士学位
- 英国人力资源工商管理硕士学位
- 马来西亚遗传学硕士学位
- 马来西亚分子生物学硕士学位





## Dr. Gene Goh Seau Boo 吴绍武博士

- Possesses extensive experience in the plantation business and durian cultivation for over 10 years
- He has held several significant positions in Sime Darby group, which includes:
  - Scientist in Sime Darby Technology Centre Genetics and Molecular Biology Department
  - Sime Aerogreen Technology for the purpose of increasing the production of aeroponically grown vegetables
  - 10 years experiences of managerial roles in Sime Darby Berhad
- 拥有超过10年资深的农业以及榴莲种植经验
- 曾在Sime Darby Group担任过以下重要的职位，包括：
  - Sime Darby Technology Centre 管理分子生物部门的科学家
  - Sime Aerogreen Technology 帮助大量提高蔬菜的生产技术
  - Sime Darby Berhad 的领导层长达10年





## PROFESSIONAL PLANTING TEAM 专业种植团

### Professional research & management 专业团队研究与管理



Formulating fertilisation techniques,  
quantity and time to increase durian  
production  
制定施肥配方、份量及时间提高榴莲产量



Precision water irrigation system  
精准的灌溉系统



Striving to produce high quality durians  
极力打造高品质的榴莲



Prevent durian trees from various diseases  
预防榴莲树疾病





# PROFESSIONAL PLANTING TEAM 专业种植团







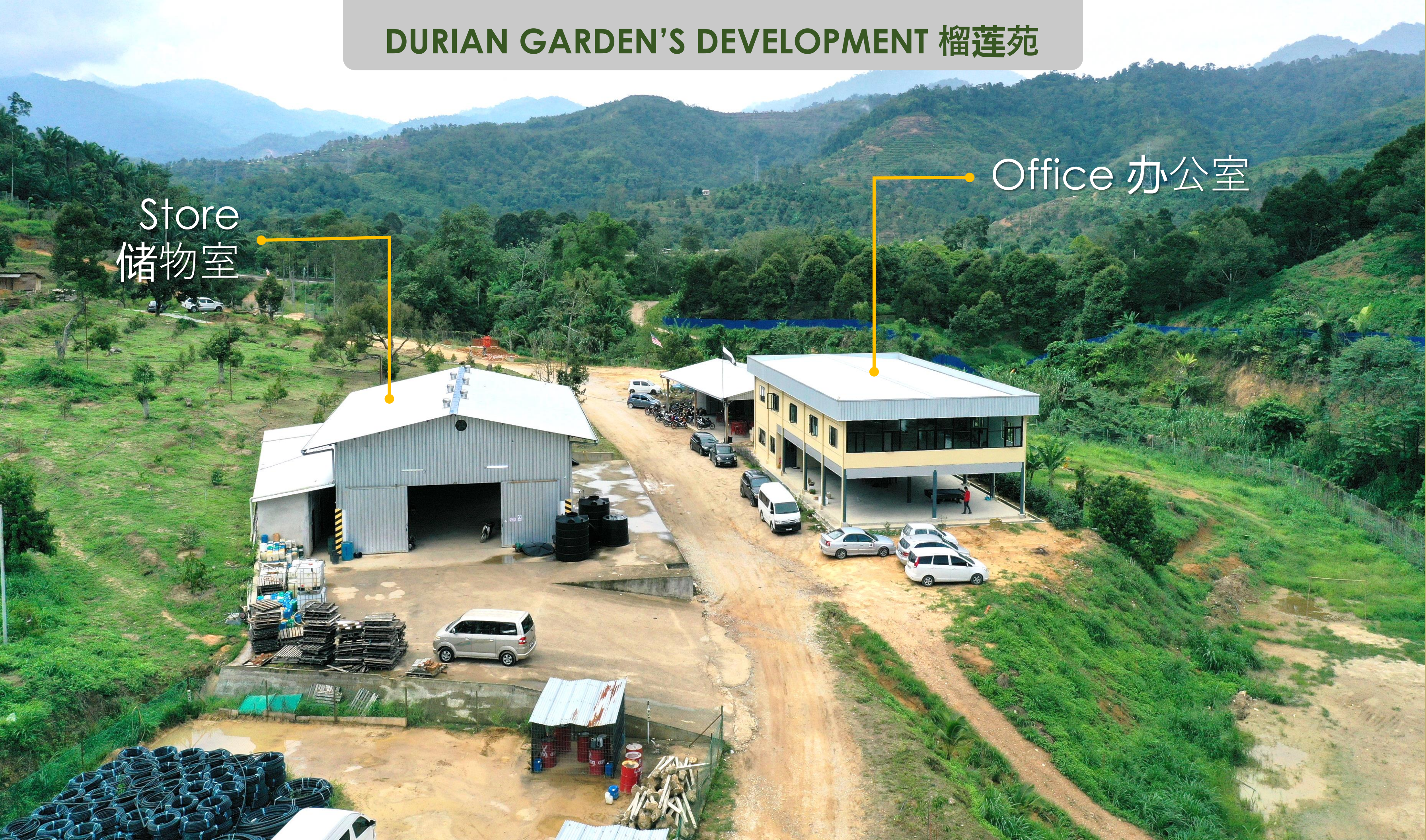
**DURIAN GARDEN'S  
DEVELOPMENT  
榴蓮苑**



# DURIAN GARDEN'S DEVELOPMENT 榴蓮苑

Store  
储物室

Office 办公室



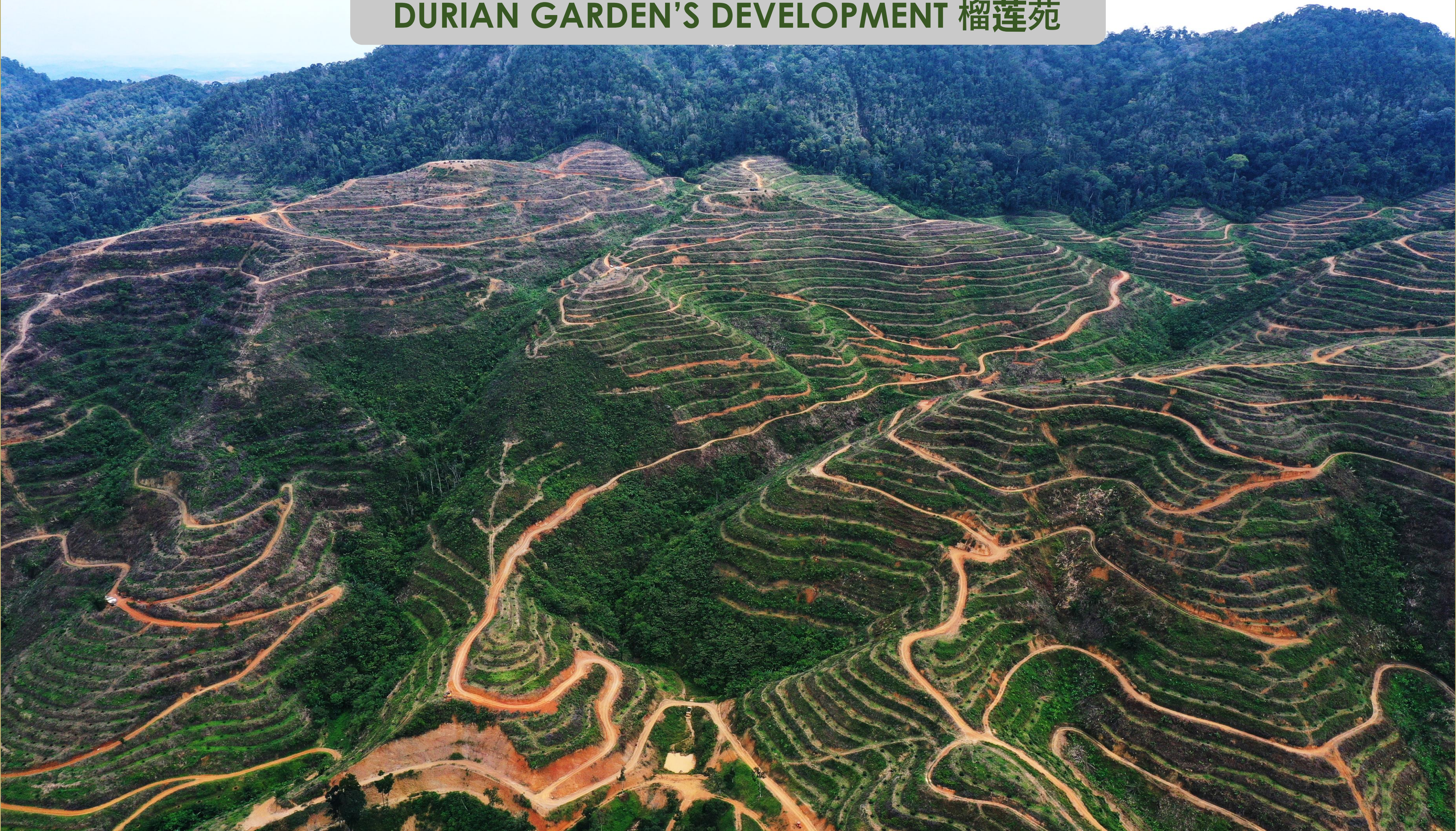


# DURIAN GARDEN'S DEVELOPMENT 榴蓮苑





# DURIAN GARDEN'S DEVELOPMENT 榴蓮苑





# DURIAN GARDEN'S DEVELOPMENT 榴蓮苑





## DURIAN GARDEN PROGRESS 榴莲苑进展

2017年4月至10月  
April – Oct 2017



Start Planting  
开始种植

2020年9月1日  
01 SEP 2020



14237 Durian Trees 榴莲树



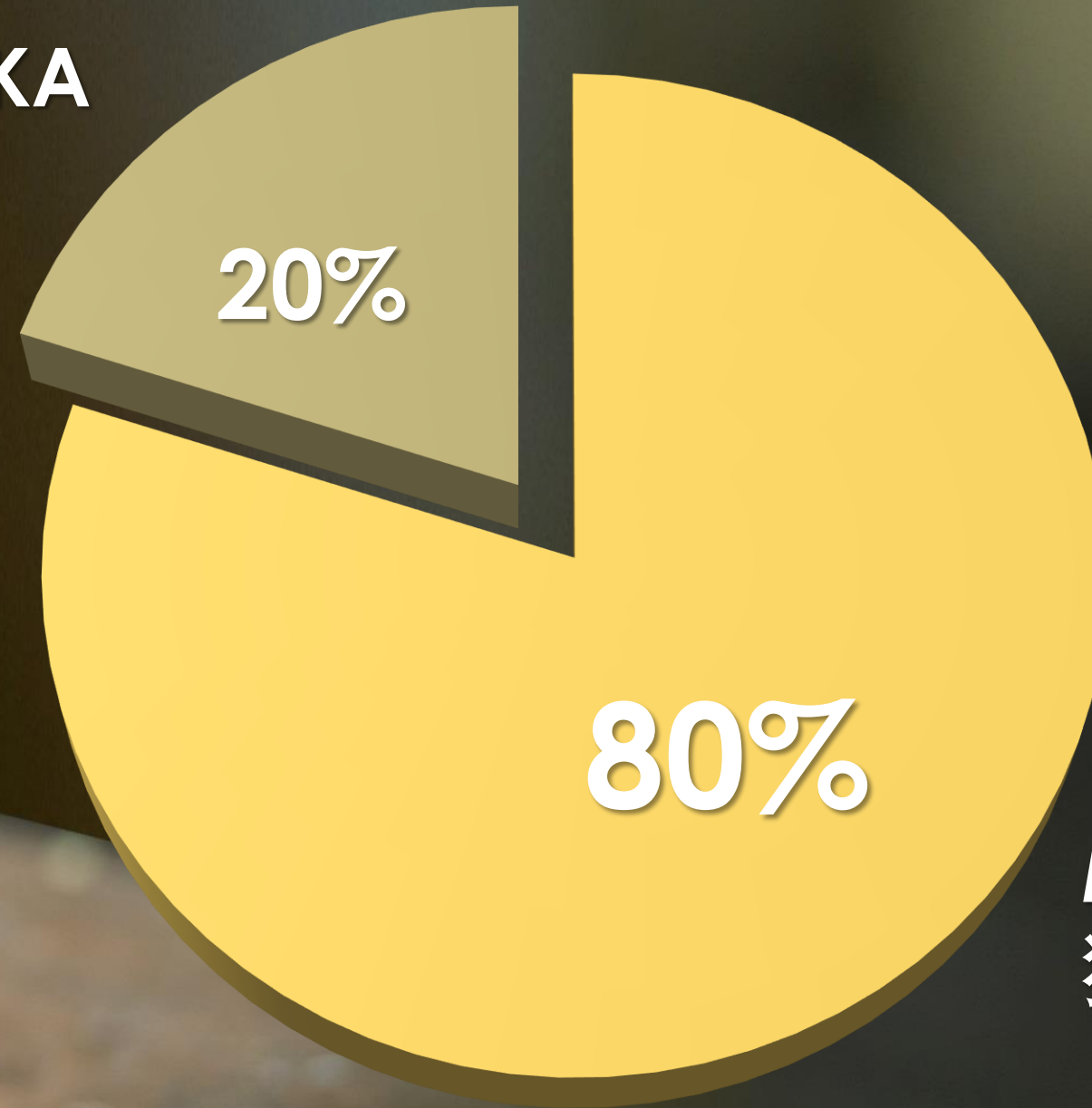
Durian Garden Cultivated Varieties 榴蓮苑種植品種

OOCII & TEKKA  
黑刺 & 竹脚

20%

80%

MUSANG KING  
猫山王



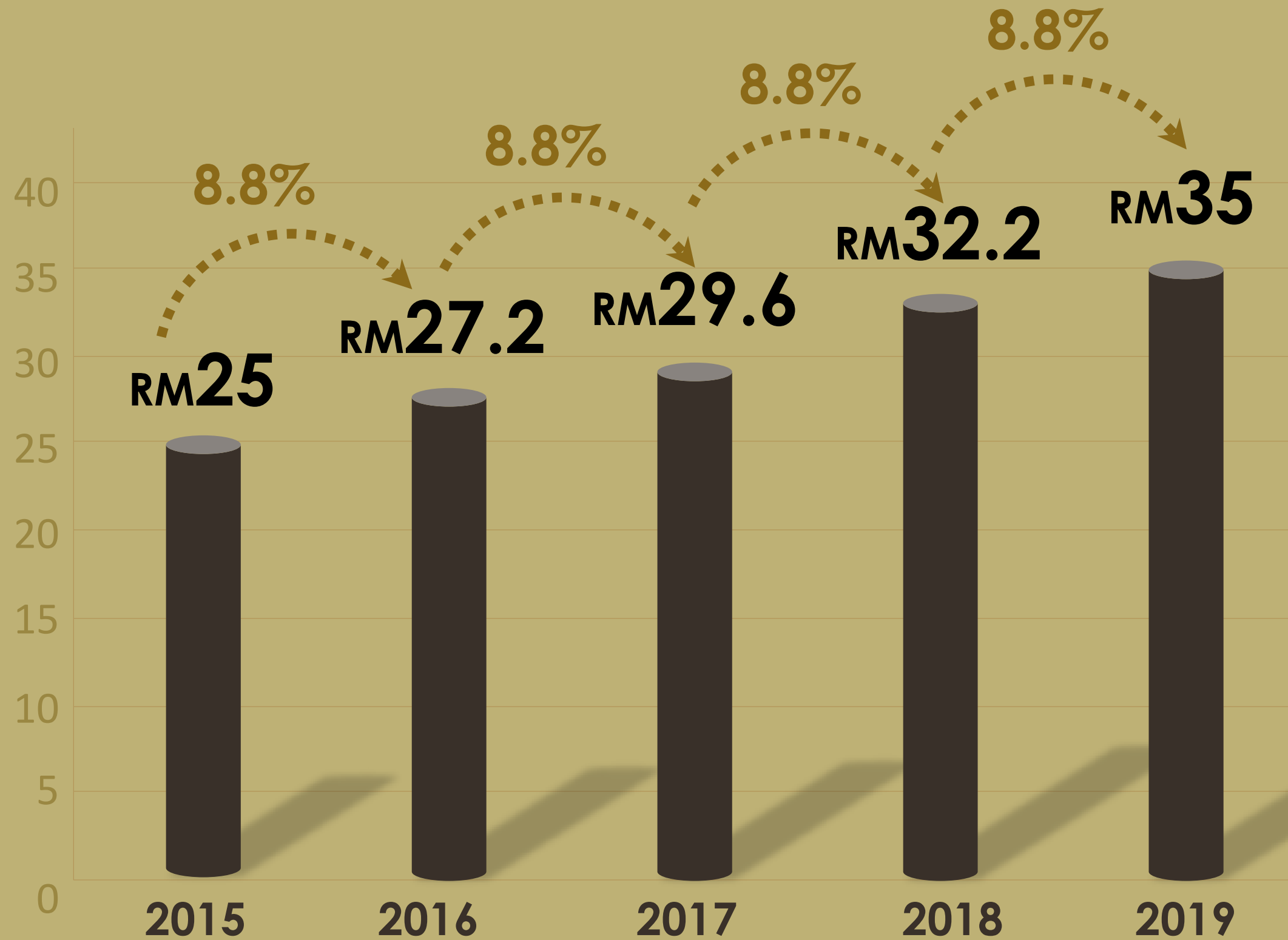


# Durian 榴莲





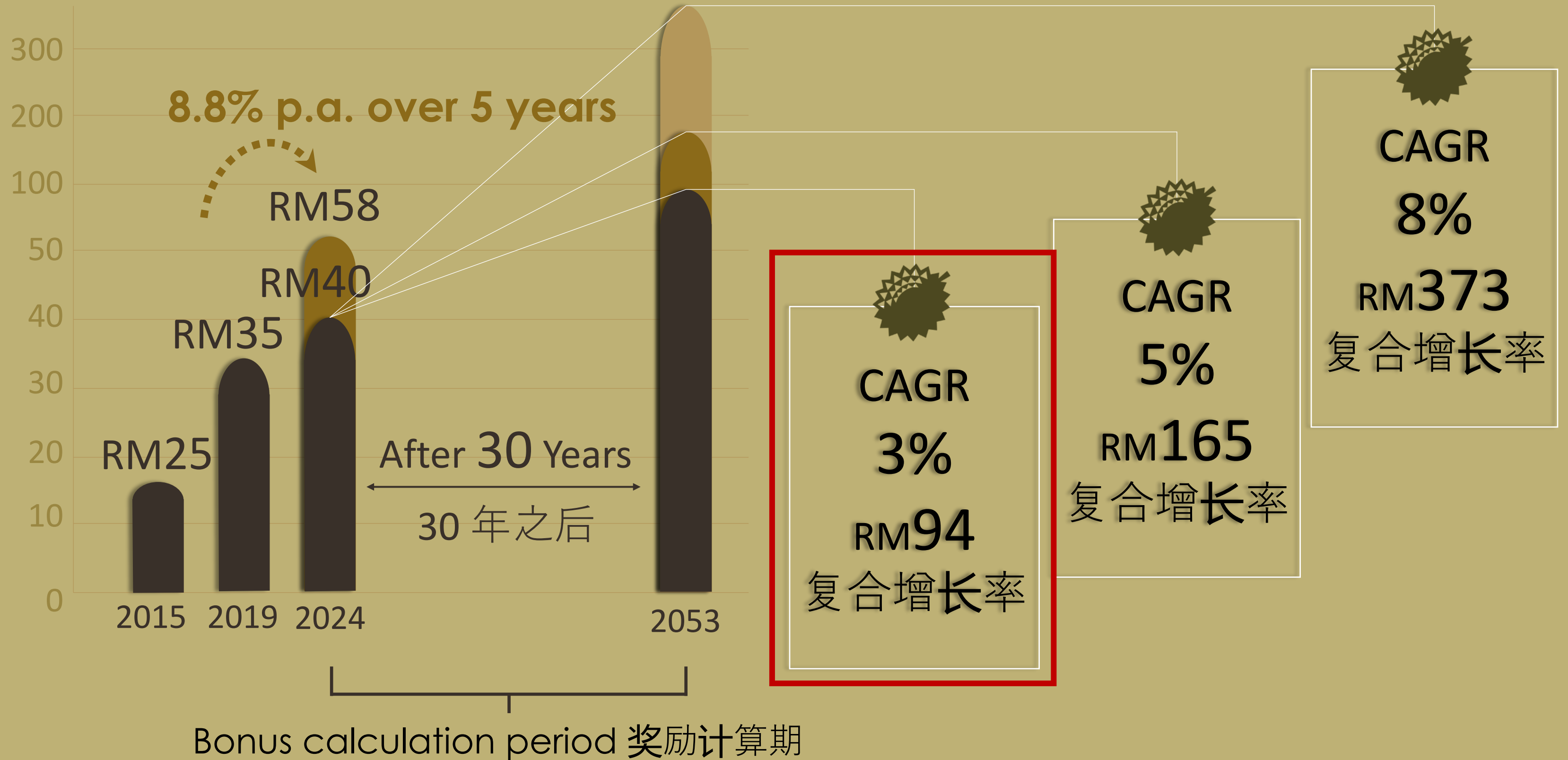
# Musang King Price Growth 猫山王价格增长



**CAGR**  
Compounded  
Annual  
Growth Rate  
复合增长率  
**8.8%**



# Musang King Price Growth 猫山王价格增长

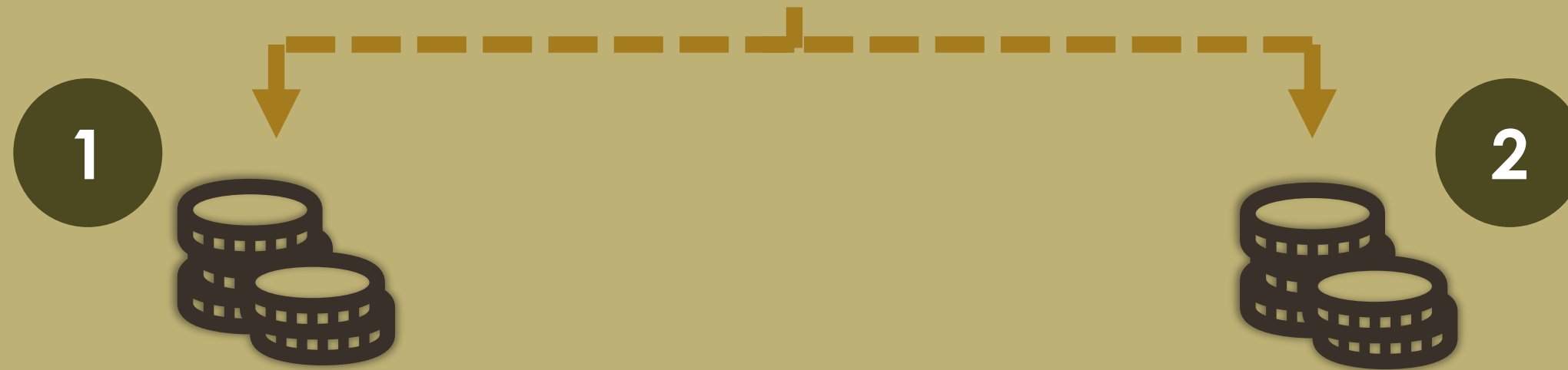




# Golden Harvest Reward Eligibility 果王丰收奖励资格



Customer need to fulfill 2 simple criteria  
顾客须符合两项简单条件

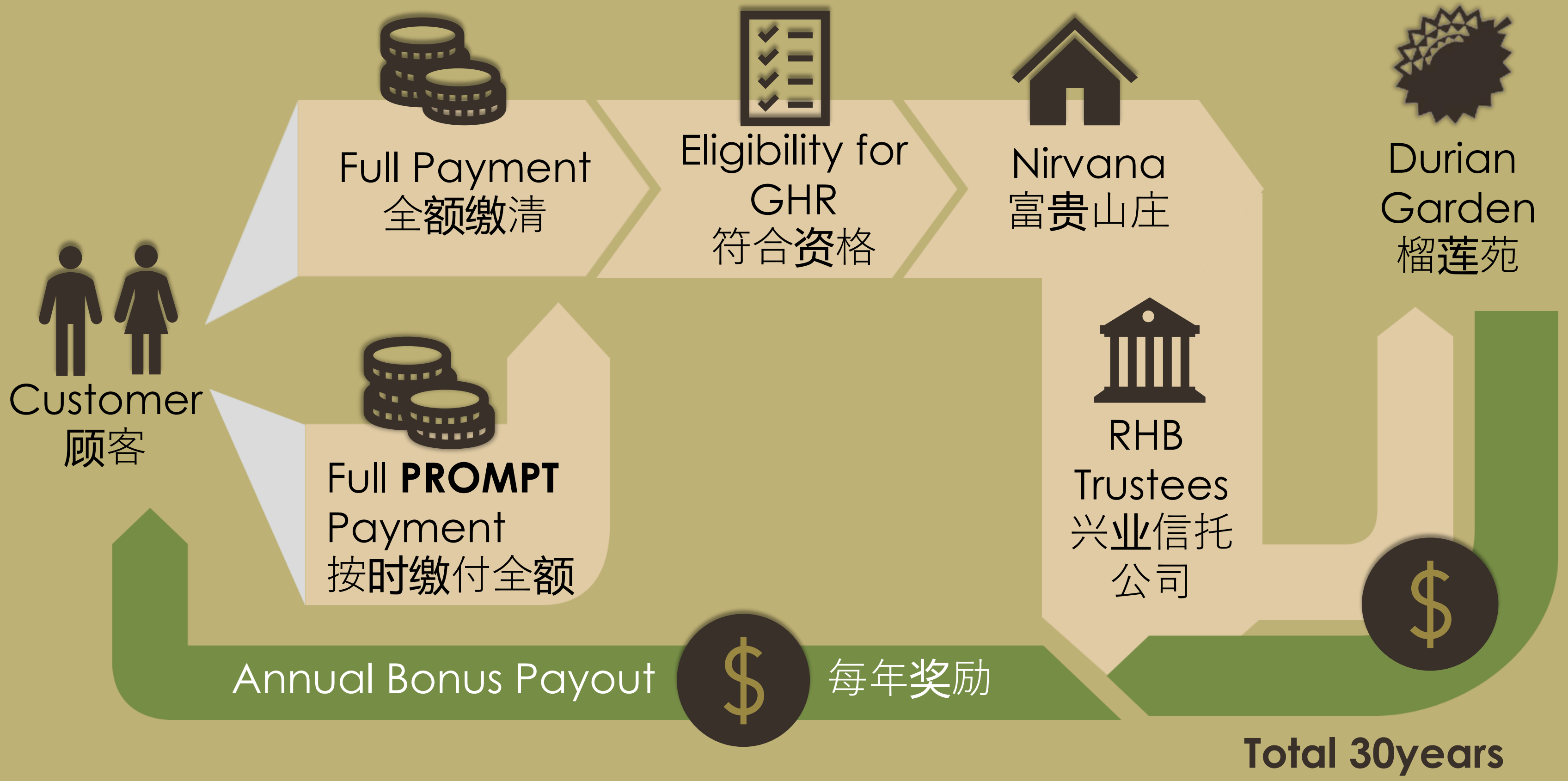


1  
Full Payment  
全额缴清

2  
Prompt Payment  
按时缴付全额



# Golden Harvest Reward Payout Flow 果王丰收奖励流程





# Golden Harvest Reward Payout 果王丰收奖励派发

## Payout Flow 收益流程



Calculation of bonus in Year  
2024 onwards  
2024年开始计算奖励



Audit Report  
审计报告



Payout of bonus in 2025 onwards  
2025年开始派发奖励

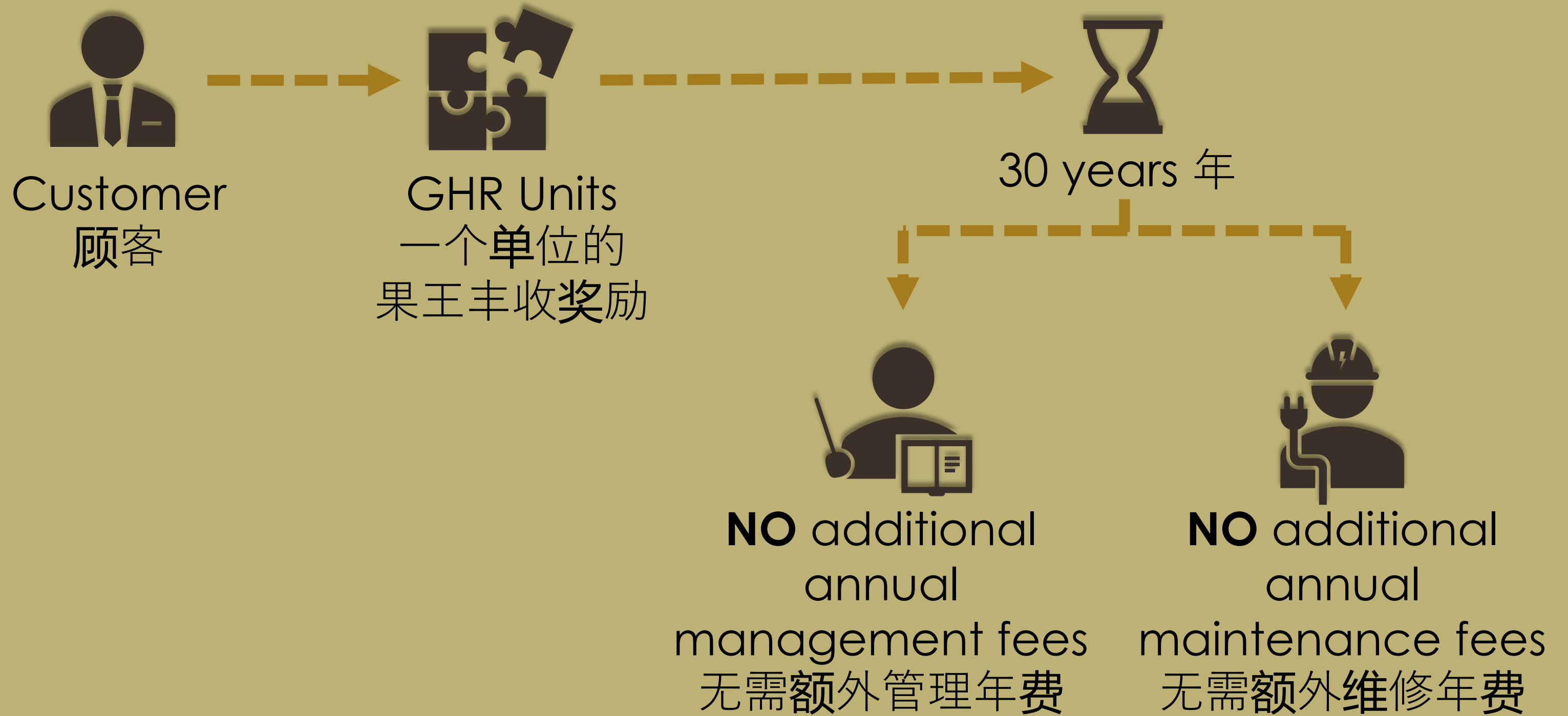




- Established in 1974.
- Member firm of Grant Thornton International Ltd (GTIL).
- Provides assurance, tax, public listing, corporate finance, restructuring and other specialist services to public listed and private companies.
- GTIL has more 56,000 people across 140 countries.
- Named one of the 50 "World's Most Attractive Global Employers" for 4 years straight (2015 - 2018) by Universum.
- Named "Employer of the Year" by International Accounting Bulletin (2017).
- 成立于1974年
- Grant Thornton International Ltd (GTIL)会员组织
- 为上市公司和私有企业提供保险、税务、挂牌上市、企业融资、业务重组及其他专业服务
- GTIL在140个国家拥有超过56,000员工
- (2015年-2018年) 连续4年被Universum评选为全球50家最具吸引力雇主之一
- 2017年被国际会计公报评为年度最佳雇主



# Golden Harvest Reward 果王丰收奖励





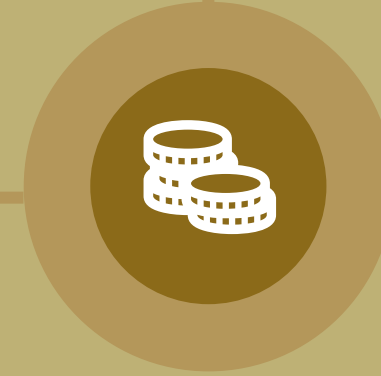
## Summary 摘要



**FREE** gift by  
Nirvana  
富贵赠品

**NO** additional annual  
management &  
maintenance fees  
无需额外管理年费及维修费

High **BONUS**  
payout  
高奖励金



**0%**  
risk  
零风险

Eligibility :  
Buy selected products  
**Full & prompt payment**  
资格: 购买指定产品及按时缴清全额





# Golden

Harvest Reward

果王丰收奖励